

June 30, 2014

Attn: Mark Hanninen - Owner
Kovall Construction
906 E. Harvey St
Ely, MN 55731

Subject: Letter of Reference

It is with great confidence that I put forward this recommendation for Kovall Construction in Ely, MN. My wife and I undertook a renovation project on our family cabin in the Fall of 2013. We submitted specifications to 4 different contractors to bid the job. Kovall was prompt to return my call and Mark Hanninen showed up on site within a few days to review the job. Mark had some great ideas to reduce costs on the project while still maintaining the design and function of the renovation. I was very impressed by his knowledge of construction and ability to quickly understand what we wanted from the renovation.

I work for a major Fortune 500 company as a project manager, completing multi-million dollar construction projects around the world working with many different construction crews and I have to say that this team of individuals really understand construction and take great pride in their work ! They always did the "right" thing when in question and never cut corners. They took measures of ensuring that proper construction methods were followed and even went above and beyond on many of the things that most homeowners may never be aware of to ensure that what they put their name on is built right. We have recommended them to many of our neighbors that will also be doing projects.

Mark is very honest and openly communicates on a frequent basis. As in any construction project, you will always run into something unexpected (especially with a 70 year old cabin). Mark always kept us involved in the project and we quickly worked out solutions (together) to the issues and they resolved them quickly to keep to the schedule and budget. Dean Hanninen also provided periodic pictures of the demo and construction process which was great for us as we are miles from the cabin.

What you can expect from the Kovall Construction Team is a streamlined, honest process built upon open communication and thorough knowledge that dramatically simplifies the construction process and reduces YOUR stress level during the project. The final product that they provide was superb and this project was **BY FAR** the best experience my wife and I have ever had on a home construction or renovation project and we have done many together !

We welcome any specific inquiries to regarding Kovall Construction and look forward to doing another project with them in the future.

Thanks again Kovall !

Joe & Shannon Klingsporn